



**Lake Ridge**  
BANCORP, INC.™

# 2025 ANNUAL SHAREHOLDERS MEETING

GO FAR. GO TOGETHER.

WELCOME TO THE  
**2025 ANNUAL SHAREHOLDERS MEETING**

The meeting will start promptly at 6:00 pm.

---

Thank you for your investment in Lake Ridge Bancorp, Inc.

# AGENDA

## **I. Welcome and Proxy Results**

Vern Jesse, Chairman of the Board

## **II. Building our Bank**

Paul Hoffmann, President

## **III. State of the Banking Industry and Shareholder Services**

Jim Tubbs, Chief Executive Officer



Lake Ridge  
BANCORP, INC.™

# I. WELCOME AND PROXY RESULTS

**Vern Jesse**, Chairman of the Board

# VERIFICATION OF A QUORUM

<b>Total Shares Outstanding</b>	<b>1,965,458.121</b>
---------------------------------	----------------------

**Shares Voted**

**Percent Voted**

**Quorum Established**

# APPOINTMENT OF CROWE LLP

To ratify the appointment of Crowe LLP  
as the Company's independent  
registered public accounting firm.

# ELECTION OF CLASS II DIRECTOR

(Term Expires 2027)



Mike Blake

# ELECTION OF CLASS III DIRECTORS

(Term Expires 2028)



Sam Ballweg



Tim Carey



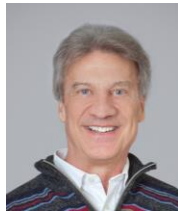
Vern Jesse



Tiffany Scheller

# BOARD OF DIRECTORS

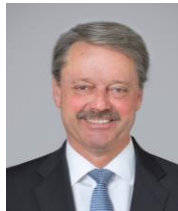
## Class I (2026)



Mark Burish  
Holding Co.



Steve Grundahl  
Holding Co. & Bank



Pete Gunderson  
Holding Co.



Paul Hoffmann  
President

## Class II (2027)



Mike Blake  
Holding Co. & Bank



Cathy Durham  
Holding Co. & Bank



Steve Eager  
Holding Co.



Chris Homburg  
Holding Co. & Bank



Jim Tubbs  
CEO

## Class III (2028)



Sam Ballweg  
Holding Co. & Bank



Tim Carey  
Holding Co. & Bank

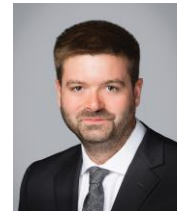


Vern Jesse  
Holding Co. & Bank

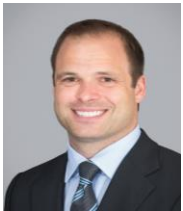


Tiffany Scheller  
Holding Co. & Bank

## Bank Only



Greg Jones  
Bank



Dan Kuehn  
Bank



# Building our Bank

---

**Paul Hoffmann, President**

*Guest Presenters:*

**Scott Ducke, EVP and COO**

**Julie Redfern, CBO**

**Jordon Geiger, SVP Senior Trust Officer**

# Building our Bank

---



**BUILD** Prosperous  
Communities,  
One **RELATIONSHIP** at a time.

# Building our Bank

---



**BUILD** Prosperous  
Communities,  
One **RELATIONSHIP** at a time.

# Building our Bank

---



**BUILD**

# Building our Bank

---



# BUILD

**AND JUST LIKE THAT,  
TWO GREAT BANKS  
ARE NOW ONE.**



**Lake Ridge  
Bank™**

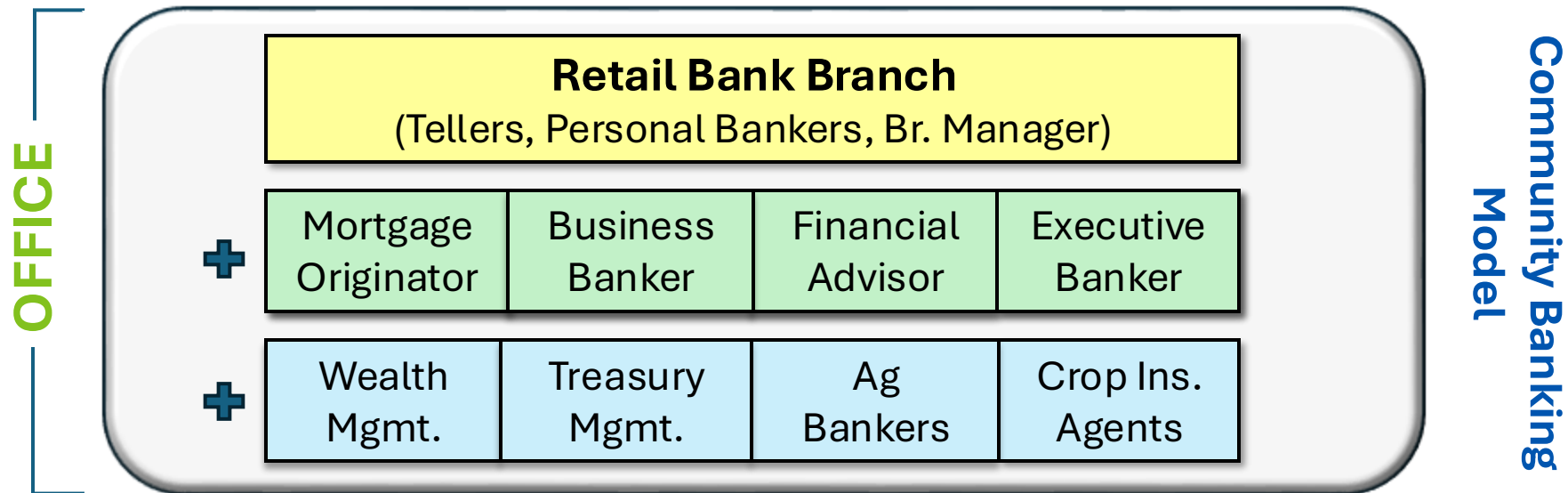


# Building our Bank



## The **Community Banking Model**

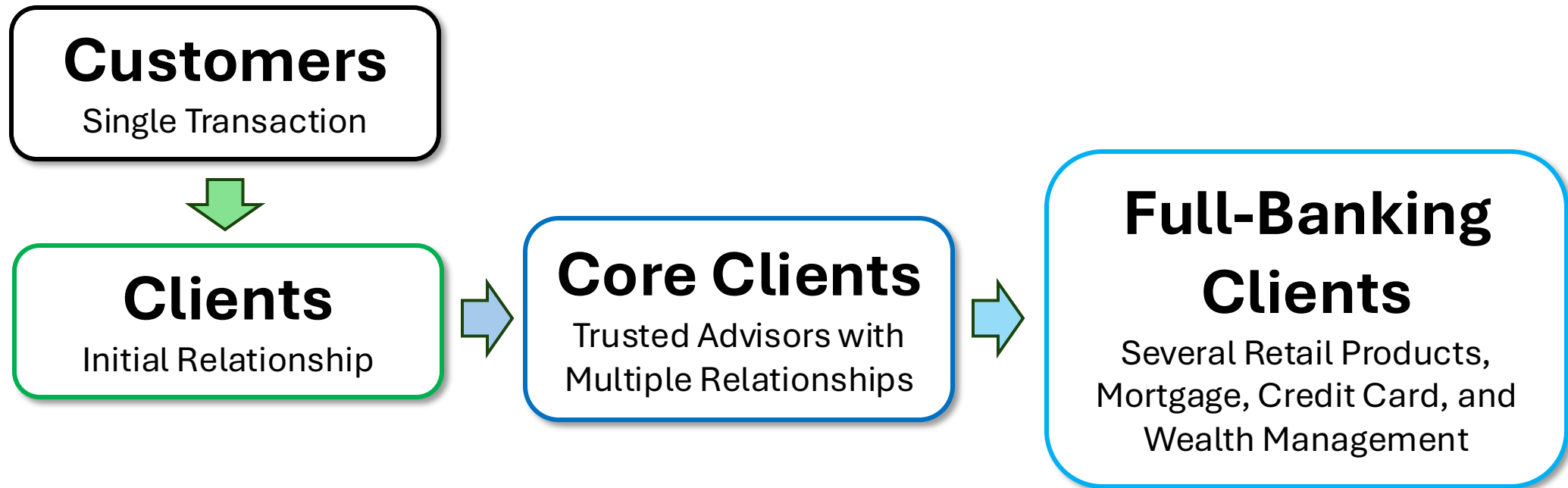
- What is the **Community Banking Model** Strategic Initiative?
- Why is this unique for **Lake Ridge Bank**?



# Building our Bank



What is the goal of the **Community Banking Model**?



# Building our Bank

---



## How are we implementing the **Community Banking Model**?

- **Personnel** moves – finding the right people in the right roles
- **Office** changes – accommodate more frontline bankers
- **Mindset** changes – each associate working for each other
- **Client Experience** – communicate expectations and standards
- **Community** focused – local people and local images

# Building our Bank

---



# Building our Bank

---



## Community Banking Model Initiative

The Wealth Management team led by **Jordon Geiger**

**{ \$1.2 Billion Assets Under Management }**

### **WM - Trust Department**

Personal, Business, & Institutions

17 Associates

### **Financial Advisory**

Personal & Business

11 Associates

# Building our Bank

---



## **Building our Bank also means Technology Changes**

What have we done so far to build our Technology?

## **Why of all this focus on our Community Banking Model?**

The goal is to **build** the bank and  
improve our **client experience**  
while keeping banking **local**.

# Building our Bank

---



## **What is next? Continue to implement our Model.**

- Building trusted advisor relationships, one client at a time
- Client Referrals and decisions are made locally
- Office and Sales Meetings, Business Blitzes
- Coordinate teams of associates focused on each community
- Direct marketing with local themes and people

# Building our Bank

---



# Building our Bank

---



## Expanding our Janesville Office

**Janesville** is the Rock County seat. As of the 2020 census, the city had a population of 65,615, making it the 10<sup>th</sup> most populous city in Wisconsin. Currently, it is just a Loan Production Office (LPO).

### *Previous LPO:*

Business Banker	Crop Ins. Agents
-----------------	------------------

### *Current Additional Associates:*

Business Banker	Treasury Mgmt.	Executive Banker	Mortgage Originator
-----------------	----------------	------------------	---------------------

### *Future Associates:*

Bus. Dev. Officer	Retail Bankers
-------------------	----------------

# Building our Bank

---



## What are we building in 2025 - 2026?

- More focus on personal and business **checking accounts**.
- Increasing our **non-interest income** from Wealth Management, Mortgage, Cards, and Crop Insurance.
- **Loan income** - Better loan yields, appropriate fees, and more diversity of our loan mix.

# Building our Bank

---



The goal is to **BUILD** the best bank in the state.

- Develop more engaged **associates** acting as trusted advisors
- Build our base of loyal, dedicated, passionate **clients**
- Improve the prosperity of our **communities**
- Reward our **shareholders** with better financial performance

# Building our Bank

---



**Thank you to all the shareholders of Lake Ridge Bank.**

Thank you to all our **Board of Directors.**

Special “Thank you” to **Tom Gannon** and **Ron Krantz.**

Welcome **Tiffany Scheller** to the board!

**Thank you** to all our **Associates** who help us  
**BUILD** an extraordinary bank!



Lake Ridge  
BANCORP, INC.™

# III. STATE OF THE BANKING INDUSTRY

**Jim Tubbs**, Chief Executive Officer

1. The Economy.
2. Lake Ridge Bank's Performance.
3. Shareholder Services Update.

# HEADLINES

## **Dollar Weakens as Investors Seek Safety Elsewhere**

The dollar weakened as its safe haven status was missing on a day dominated by a flight to safety in global markets that prioritized bond buying.

## **Trump Authorizes 90-Day Pause on Reciprocal Tariffs**

President Trump said he has authorized a 90-day pause on reciprocal tariffs for all trading partners except China, sparking a broad-based market rally.

### THE OUTLOOK

## **Economic Outlook Dives Just Three Months Into Trump's Term**

The probability of a recession has leapt while the growth outlook has slumped, a survey of economists has found.

## **Gold Closes at Record High As Worries Persist**

Gold futures closed up 3.2% to \$3,155.20 an ounce, which is a new record for the front-month contract.

## **Tariff Tensions: Trump's Whipsawing Trade War**

President's tariffs have ignited a back-and-forth showdown with top U.S. partners

# ECONOMY RUNWAY



## Soft Landing

- Inflation Steadily Trends Down Towards Fed's 2% Target
- Fed Continues Gradual Rate Cuts
- Employment and GDP Weaken Slightly but Nothing 'Breaks', Potential for 'mild' recession
- **Key Issue:** Impact of Deposit Lag



## No Landing

- Inflation Remains Sticky Modestly Above 2% Target
- Employment and GDP Remain Strong
- Fed Delays Further Rate Cuts and Market Rates Stay at Current Levels For Near-Term
- **Key Issue:** Deposit and Loan Pricing



## Rates Back Up

- Inflation Re-Accelerates and Trends Higher From Here
- Employment and GDP Remain Strong or Get Stronger
- Fed Increases Rates Again, Market Rates Increase and Curve Re-Inverts
- **Key Issue:** Deposit Mix Change, Loan Volume?



## Hard Landing

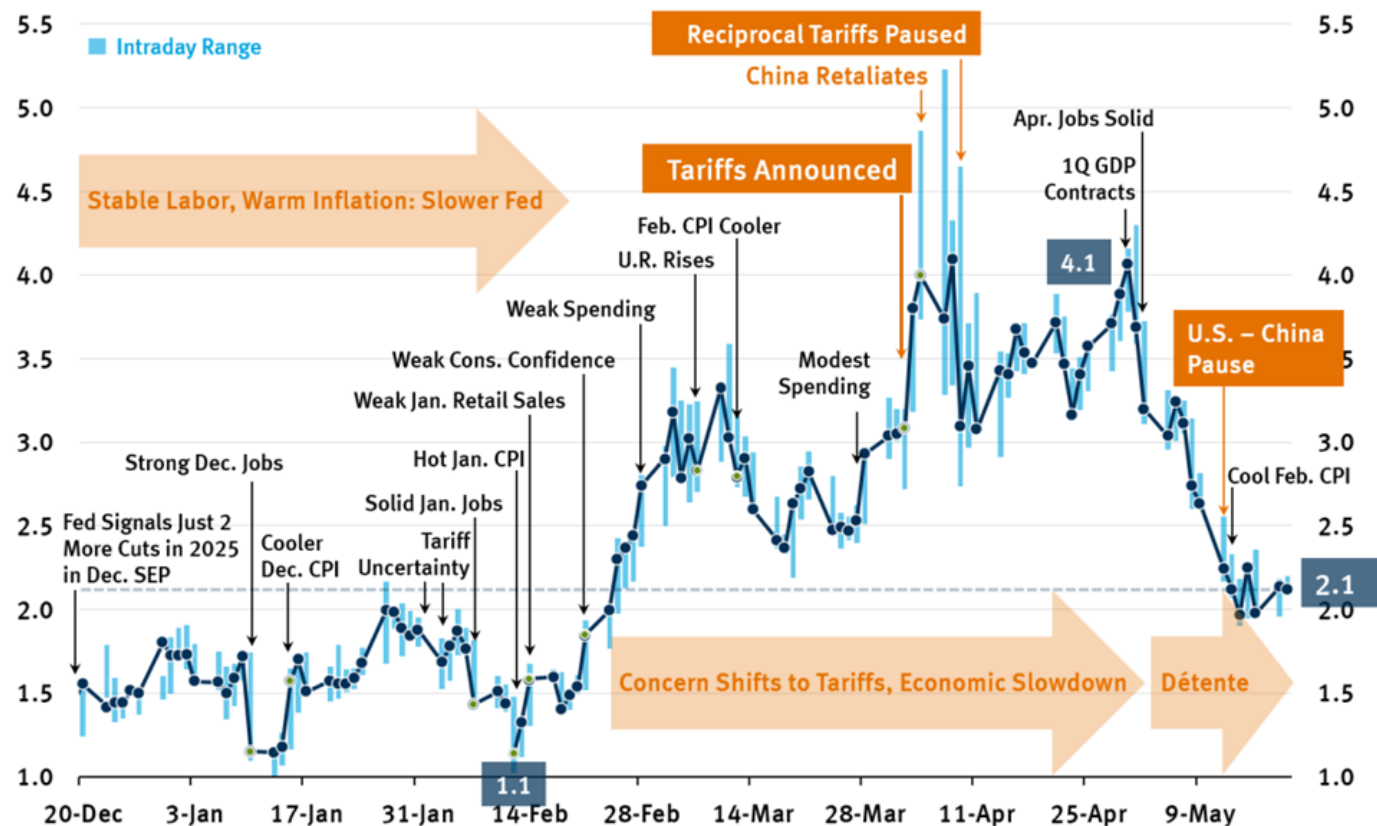
- Significant Recession – Something 'Breaks'
- Fed Lowers Rates Notably
- Funding Cost Relief – but what happens to deposit balances?
- Re-finance boom and lower loan/investment yields
- **Key Issue:** Implied Credit Impact

# FORECASTING RATES

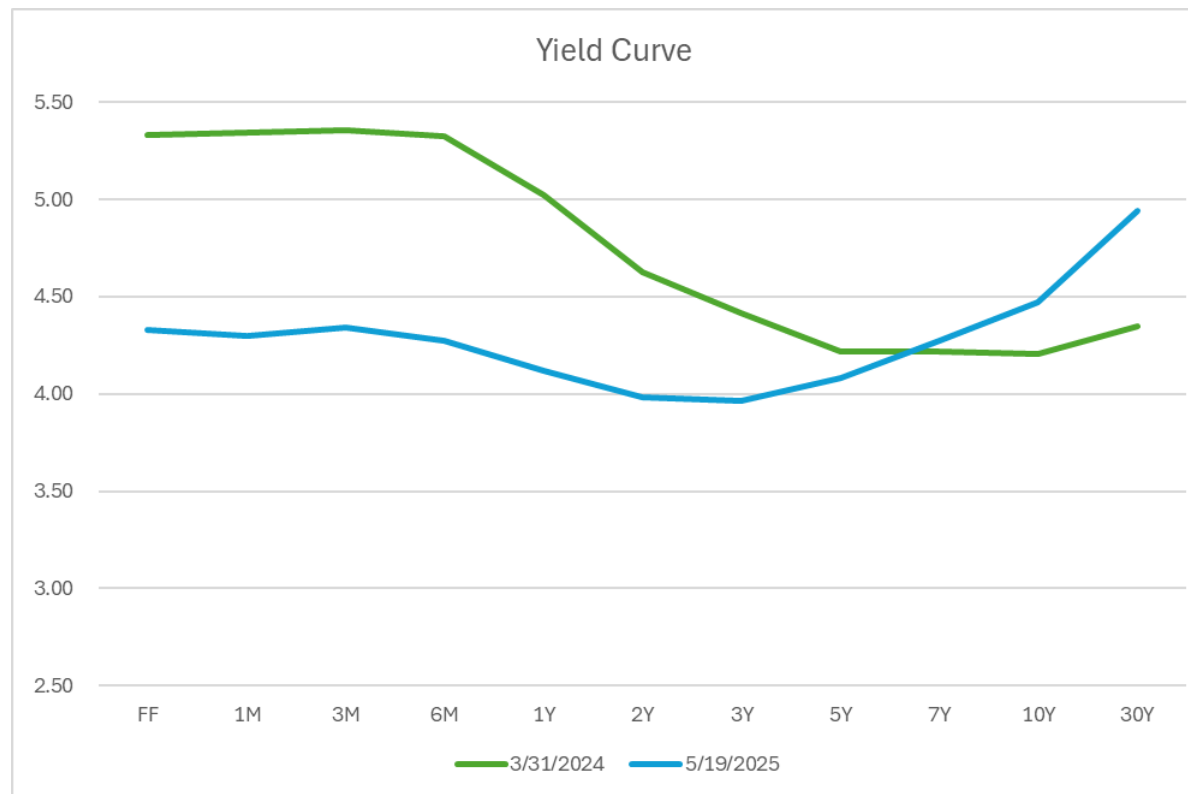
## Investor Sentiment Has Shifted from Inflation, to Recession, Back to Inflation

Number of 25 BPS Cuts Projected in 2025 by Fed Funds Futures Contracts

Sources: Bloomberg Financial L.P., Stifel



# YIELD CURVE



Why this change in the yield curve provided us  
greater optimism as we entered 2025

# REVENUE GENERATOR

## Interest Income

(revenue we receive on loans & investments)

## - Interest Expense

(expense we pay on deposits and borrowings)

---

## = Net Interest Margin

(equates to 80% total revenue)

# REPRICING OPPORTUNITY IN 2025

\$ of Loans	\$562M	\$ of Deposits	\$1,280M
Weighted Avg Yield	5.76%	Weighted Avg Cost	3.51%

(Over \$1,842M)

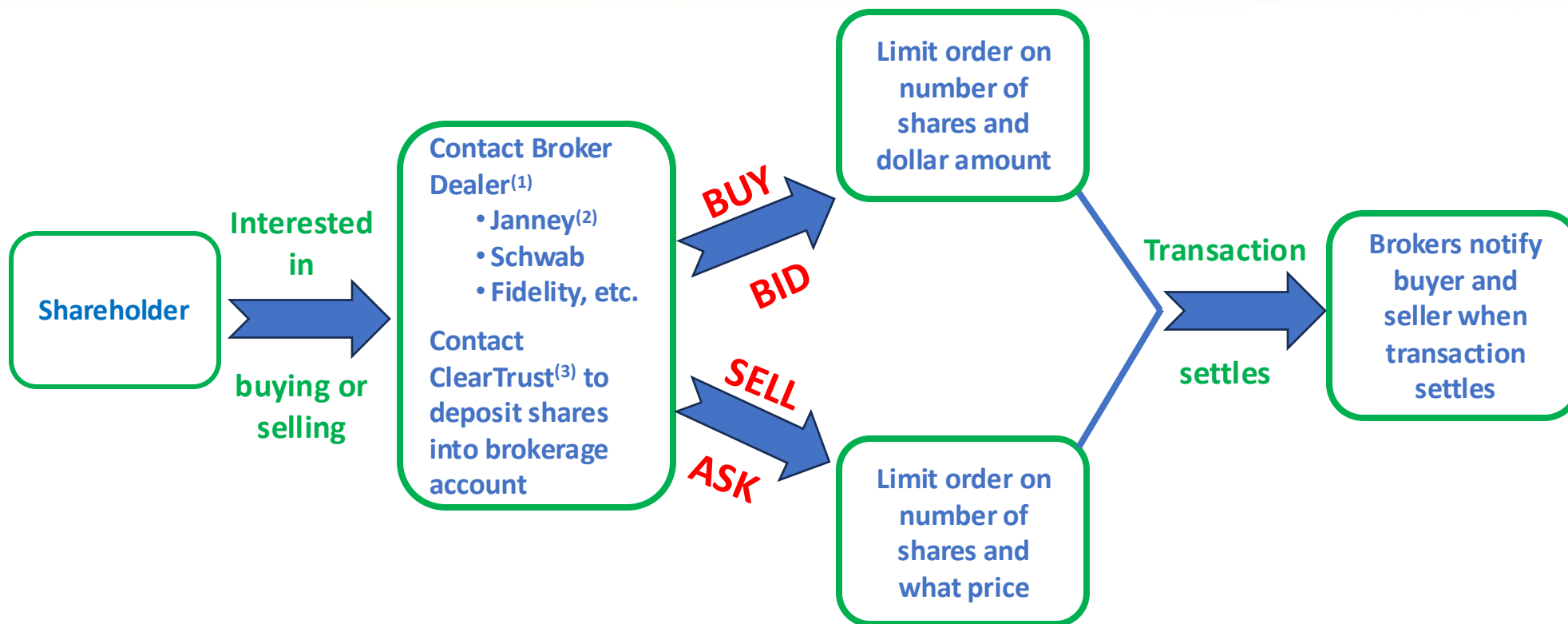
# REAL IMPACT

	03/31/2024	09/30/2024	03/31/2025	CHANGE	%
Interest Income	37,677	38,042	39,181	1,505	4.0%
Interest Expense	20,128	19,126	18,102	(2,026)	(10.1%)
Net Income	2,777	4,715	5,909	3,132	112.8%

# SHAREHOLDER SERVICES UPDATE/CHANGES

- Stock trading activity (LRBI) through the OTC Markets Group (OTCQX)
- Joanne Bell, Head of Shareholder Services, retired
- Switched our Shareholder Services to transfer agent ClearTrust, LLC (no longer AST/EQ)

# BUY/SELL PROCESS

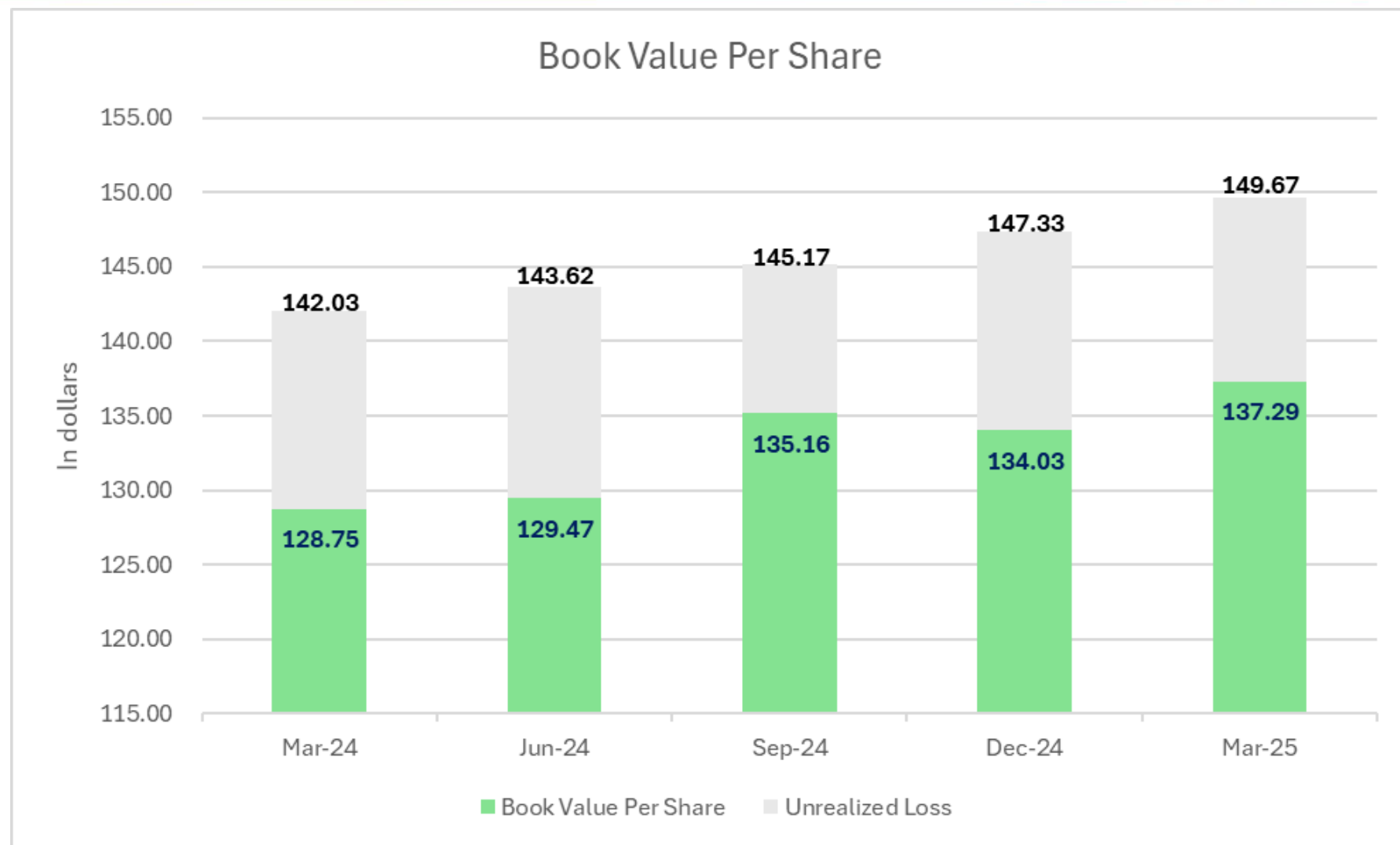


<sup>(1)</sup>The Broker Dealer will have you open an account with them and convert your shares to street-name. (Securities are held by the brokerage firm on behalf of the investor).

<sup>(2)</sup>Janney LLC, is LRBI's "market-maker" and will work closely with our Shareholders if they do not have an established brokerage relationship.

<sup>(3)</sup>ClearTrust, LLC, is LRBI's "transfer agent" and will work with Shareholder and Broker Dealer to have shares immediately deposited into the brokerage account to ensure a timely delivery for all parties concerned.

# “LBRI” SHARE VALUE





Lake Ridge  
BANCORP, INC.™

Before I wrap up, are there  
any questions?

# FUTURE OF LAKE RIDGE BANK



# THANK YOU



Tom Gannon



Ron Krantz



Joanne Bell



Lake Ridge  
BANCORP, INC.™

THANK YOU FOR YOUR  
INVESTMENT AND TRUST IN  
LAKE RIDGE BANK

---

**GO FAR. GO TOGETHER.**